

MADE TO MEASURE PRESSURE



KELLER Druckmesstechnik AG is an internationally operating company with headquarters and production facilities in Winterthur/Switzerland. More than 480 employees worldwide contribute to KELLER's success. The products of the successful, independent and family-run Swiss company are used in almost all industrial applications, from aviation and automotive to diving computers and measuring systems for hydrology.

To strengthen our sales team in the Netherlands we are looking for a

Technical sales manager - field sales

Main tasks

- You are the technical and commercial contact for our customers in the Netherlands.
- You advise our customers in all technical aspects of our products and actively sell them.
- You make quotations, process orders and provide technical product clarifications.
- Participate in the acquisition of new customers within the Dutch market.
- You are the link between our customers, our internal production and Product Management for customer specific projects and product questions.
- Visiting our customers and participating in trade fairs.

Profile

- Finished MBO or HBO education, with strong technical insight in the direction of (commercial) electronics or electrical engineering.
- Work experience in the sensor industry and/or in sales is a plus.
- Good command of the Dutch and English language in word and writing, German is an advantage.
- Experience with Office 365 (Excel, Word and Powerpoint).
- Interest in new technologies.
- Customer and solution oriented thinking and acting.
- Structured, analytical, goal-oriented way of working and high degree of personal responsibility.
- Initiative and resilient personality, who enjoys working in a team.
- You are willing to visit our headquarters in Switzerland a few times a year.

We offer

- A versatile job at an innovative Hi-Tech company.
- Varied work in an experienced, dedicated and, above all, friendly team.
- Comprehensive onboarding including product training.
- Interesting customer contacts and long-term cooperation with our existing customers.
- An innovative and extensive product range.
- An attractive working environment in an open corporate culture.
- Company car, an office or home office.

Have we piqued your interest? Then we look forward to receiving your application!

Send your CV and a motivation letter to Martijn Smit, m.smit@keller-pressure.com.

Your application will of course be treated in the strictest confidence.

KELLER is an inclusive company.

We look purely at talent and do not discriminate in any way.

Acquisition in response to this vacancy is not appreciated.

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